Casino Business Plan

Gaming Excitement, Endless Thrills

BUSINESS PLAN





John Doe



10200 Bolsa Ave, Westminster, CA, 92683



(650) 359-3153



info@example.com



http://www.example.com

Information provided in this business plan is unique to this business and confidential; therefore, anyone reading this plan agrees not to disclose any of the information in this business plan without prior written permission of the company.

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Business planning that's simpler and faster than you think

Creating a business plan using Upmetrics to start and grow a business is literally the easiest thing in the World. Simply read the instructions and fill in the blanks. It's as simple as that.



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Executive Summary

Market opportunity
Services Offered
Marketing and Sales strategies
Financial Highlights



An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

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Casino Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your casino business, its location when it was founded

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Start writing here..

Market opportunity



Casino Business Plan

Summarize your market research, including market size, growth potential, and marketing trends. Highlight the opportunities in the market and how your business will fit in to fill the gap.

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Services Offered

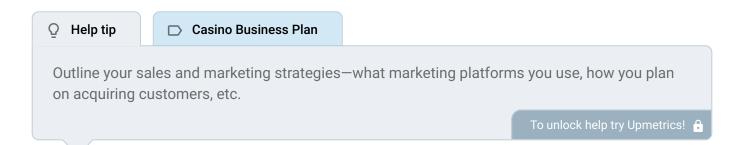


Casino Business Plan

Highlight the casino services you offer your clients. The USPs and differentiators you offer are always a plus.

To unlock help try Upmetrics!

Marketing and Sales strategies

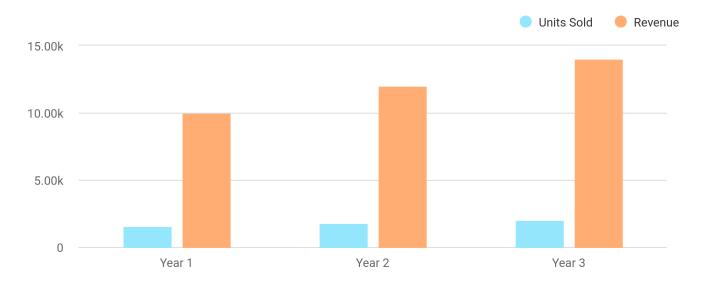


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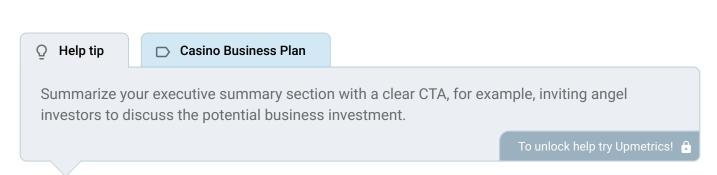
Financial Highlights



Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000



Write a call to action for your business plan.

Company Overview

Ownership

Mission statement

Business history

Future goals



Depending on what details of your business are essential, you'll need different elements in your business overview.

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Casino Business Plan

Describe your business in this section by providing all the basic information:

Describe what kind of casino company you run and the name of it. You may appoint in one of

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Start writing here..

Ownership



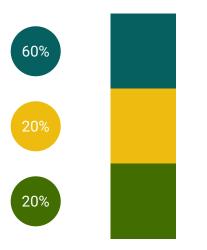
Casino Business Plan

List the names of your casino business's founders or owners. Describe what shares they own and their responsibilities for efficiently managing the business.

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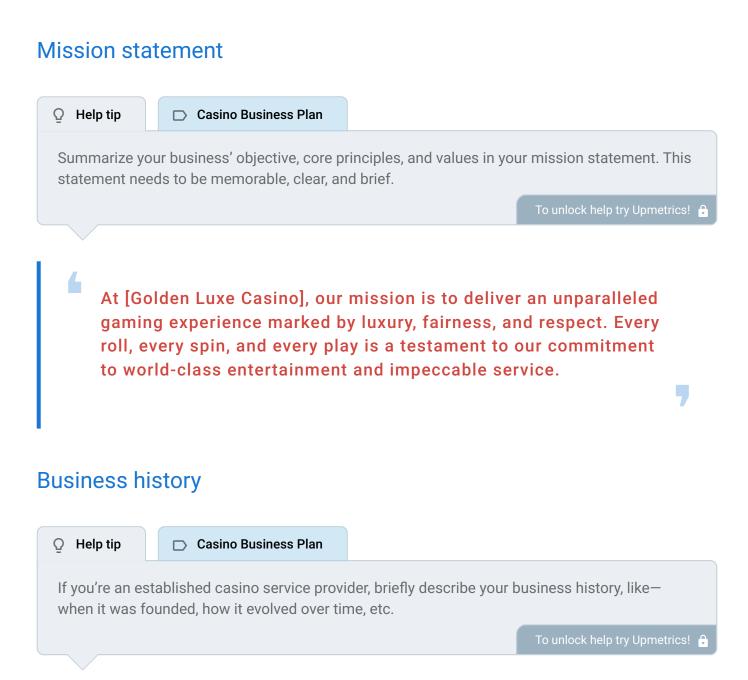
Business Owners



John Doe

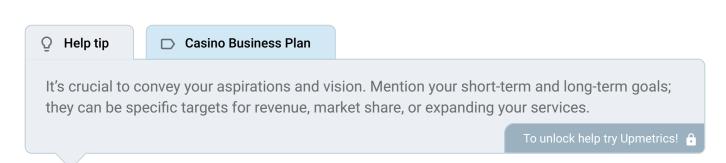
Jane doe

Alice Brown



Start writing here..

Future goals



Market Analysis

Target Market

Market size and growth potential

Competitive analysis

Market trends

Regulatory environment



Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

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Casino Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

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Start writing here..

Target Market



Casino Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers.

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Start writing here..

Market size and growth potential

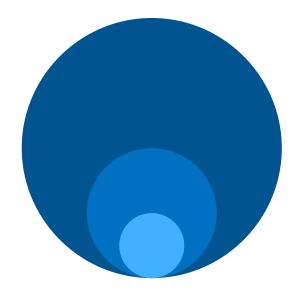


Casino Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

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Market Size



Available Market

All adults interested in any form of gaming or casino entertainment.

100M

Served Market

Adults who regularly visit casinos or play online games.

50M

Target Market

High-income adults seeking premium casino experiences, both offline & online. 25M



Casino Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your casino from them.

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Competitive analysis

Silver Royale Casino

Established in [Year], Silver Royale Casino has been a mainstay in the casino industry for over a decade. Located just [10 miles] away from our establishment, they are a direct competitor.

Features

Over [400] gaming tables and [1,500] slot machines.

Three high-end restaurants with international cuisines.

An exclusive members-only lounge.

A dedicated mobile app for online gaming.

Strengths

Extensive experience in the industry.

Wide variety of gaming options.

Strong brand recognition.

Weaknesses

Limited online game variety in their mobile app.

Occasional feedback on slow customer service.

No integration between their online and offline loyalty programs.

Digital Dice Online Casino

A leader in the online casino space, Digital Dice Online Casino was launched in [Year]. While they don't have a physical presence, their online reach is vast.

Features

Over [200] online games, including popular ones like poker and blackjack.

Regular online tournaments with significant cash prizes.

Collaborations with international gaming software providers.

Strengths

Strong foothold in the online casino segment.

Frequent updates and the addition of new games.

Efficient customer support for online queries.

Weaknesses

No physical presence, missing out on the offline market segment.

Limited promotional activities and bonuses compared to competitors.

User feedback indicates occasional technical glitches in their platform.

Ocean's Edge Cruise Casino

Operating since [Year], Ocean's Edge offers a unique casino experience on the sea. Their cruise-based model provides luxury gaming while sailing.

Features

A floating casino with [150] gaming tables and [600] slot machines.

Nightly entertainment including shows and concerts.

Specialty-themed nights for a unique gaming experience.

Strengths

The unique proposition of a casino on the sea.

Strong tie-ups with travel agencies for package deals.

Diverse entertainment options beyond just gaming.

Weaknesses

Limited to clientele willing to go on cruises.

Seasonal operations due to weather conditions.

Higher overhead costs which might reflect in their pricing.

Market trends



Casino Business Plan

Analyze emerging trends in the industry, such as changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

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Regulatory environment





Products and Services

Services

Quality Measures

Additional Services



The product and services section of a casino business plan should describe the specific services and products that will be offered to customers. To write this section should include the following:

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Casino Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

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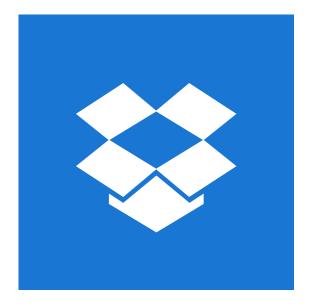


Mention the casino services your business will offer. This list may include services like,

· Casino games such as blackjack, poker, roulette, baccarat, craps at a

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Services



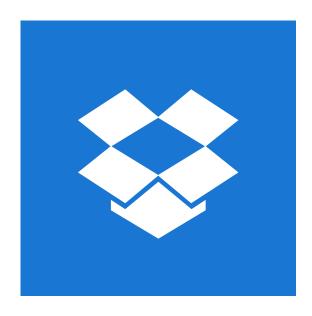
Casino Games

Price: Table minimums start at [\$10] and go up to [\$10,000] for VIP tables.

Classic games facilitated by professional dealers ensuring fair play and authentic casino experience.

Specifications

- · Games include blackjack, poker, roulette, baccarat, and craps.
- · VIP rooms available with higher bet limits and exclusive services.
- Regularly updated gaming rules to ensure clarity and fairness.



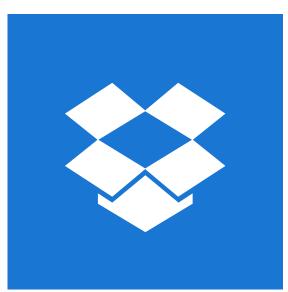
Slot Machines

Price: Bets ranging from [\$0.01 to \$100] per spin.

A vast selection of slot machines with varying themes and winning combinations.

Specifications

- Over [500] machines available.
- Progressive jackpots are offered on select machines.
- User-friendly interface with clear instructions.



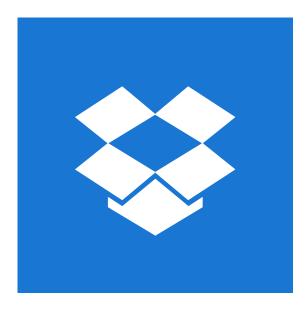
Video Poker

Price: Bets starting at [\$0.05] up to [\$50] per hand.

A mix of slots and classic poker, offering a unique gaming experience.

Specifications

- Multiple variants available including Jacks or Better, Deuces Wild, and Double Bonus Poker.
- Multi-hand options available.
- · Instant payouts upon winning.



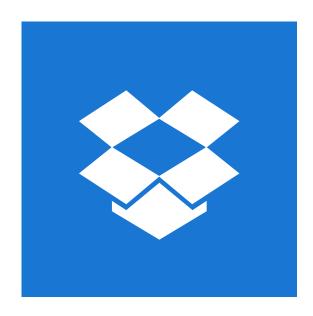
Live Dealer Games

Price: Entry-level bets start at [\$1] with maximums reaching [\$5,000].

Digital platform enhancement with real-time interactions with live dealers.

Specifications

- Games include live blackjack, roulette, and baccarat.
- Real-time chat option with dealers.
- Streamed in HD for an immersive experience.



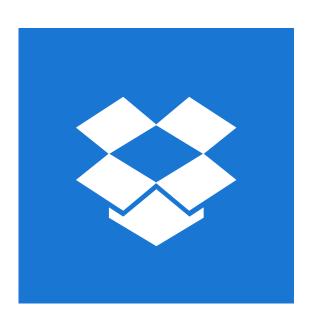
Specialty Games

Price: Varies based on the game, typically ranging from [\$1] to [\$500].

Niche games cater to specific gaming enthusiasts.

Specifications

- Includes games like Keno, Bingo, and scratch cards.
- Regularly updated to introduce new and exciting formats.
- Clear instructions and help guides are available.



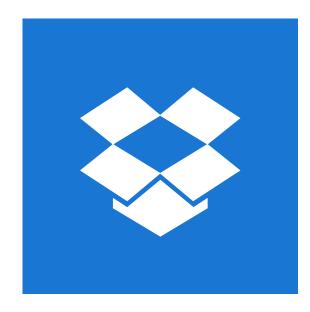
Spa & Wellness Services

Price: Services start from [\$50] for basic treatments to [\$300] for luxury packages

A serene environment offering relaxation and rejuvenation treatments.

Specifications

- Range of treatments including massages, facials, and body scrubs.
- Certified professionals conducting all treatments.
- Premium packages include access to wellness areas like saunas and steam rooms.



Bar & Food Section

Price: Drinks start at [\$5] and meals range from [\$10] to [\$100].

An in-house culinary haven serving a range of cuisines and beverages.

Specifications

- · Features a well-stocked bar with international and local beverages.
- · Restaurant section with a menu curated by a renowned chef.
- Specialty nights offering themed menus and live entertainment.

Quality Measures



Casino Business Plan

This section should explain how you maintain quality standards and consistently provide the highest quality facilities.

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Start writing here..

Additional Services



Casino Business Plan

Mention if your casino business offers any additional services. You may include services like concierge services, VIP & roller services, event hosting, etc.

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Sales And Marketing Strategies

Unique Selling Proposition (USP)

Pricing Strategy

Marketing strategies

Sales strategies

Customer retention



Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

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Casino Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

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Unique Selling Proposition (USP)



Casino Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

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Start writing here..

Pricing Strategy



Casino Business Plan

Describe your pricing strategy—how you plan to price your services and stay competitive in the local market. You can mention any discounts you plan on offering to attract new customers.

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Discuss your marketing strategies to market your services.

You may include some of these marketing strategies in your business plan-accial media

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Marketing strategies

Online



Social Media Marketing

Leveraging platforms like Facebook and Instagram to showcase our events, games, and promotions, reaching a wide audience.



Branding & Positioning

Consistent branding efforts, emphasizing our luxury offering and superior service quality.



Targeted Advertising

Digital ads tailored to reach potential customers based on their interests and online behavior.



Influencer Marketing

Collaborating with prominent personalities to host and promote our special events, enhancing our reach and appeal.

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include promotional offers, loyalty programs, mail marketing, referral marketing, etc.

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Sales strategies



Loyalty Programs

A tier-based loyalty program offering exclusive benefits to returning patrons.



Mail Marketing

Monthly newsletters highlighting upcoming events, offers, and casino news.



Referral Programs

Encouraging our patrons to refer friends with incentives and exclusive offers for both the referrer and the referred.



Promotional Offers

Regular offers on chips, game plays, and food & beverages to encourage frequent visits.



Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, discounts on annual membership, personalized service, etc.

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Customer retention



Loyalty Programs

Offering rewards, freebies, and exclusive services to regular customers.



Discounts on Annual Membership

Encouraging longer-term commitments with lucrative offers.



Personalized Service

Tailoring the gaming experience based on customer preferences, ensuring they always feel valued.

Operations Plan

Staffing & Training
Operational Process
Equipment & Technologies



When writing the operations plan section, it's important to consider the various aspects of your business operations.

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Casino Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

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Start writing here..

Staffing & Training



Casino Business Plan

Mention your business's staffing requirements, including the number of employees, dealers, or bartenders needed.

To unlock help try Upmetrics!

Start writing here..

Operational Process



Casino Business Plan

Outline the processes and procedures you will use to run your casino business. Your operational processes may include gaming floor management, cash handling & financial operations, etc.

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Equipment & Technologies



□ Help tip

□ Casino Business Plan

Include the list of equipment and machinery required for the casino, such as gaming tables, slot machines, Point Of Sale system (POS), casino management systems, audiovisuals equipment, etc.

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Management Team

Key managers
Organizational structure
Compensation Plan
Advisors/Consultants



The management team section provides an overview of the individuals responsible for running your business plan.

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Casino Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

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Start writing here..

Key managers



Casino Business Plan

Introduce your management and key members of your team, and explain their roles and responsibilities.

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Start writing here..



John Doe

CEO & Co-founder - john.doe@example.com

John is the visionary behind Golden Luxe Casino.





With a Bachelor's in Business Management from the University of Nevada and an MBA from Harvard, he's perfectly equipped to lead our establishment.

John's impressive [15 years] in the casino industry has seen him manage several upscale casinos in Las Vegas, earning him a reputation for innovation and excellence





Jane Doe
Chief Operating Officer (COO) - jane.doe@example.com

Jane brings operational brilliance to Golden Luxe Casino.

After completing her Masters in Hospitality Management from Cornell University, Jane has dedicated over [10 years] to the casino industry, streamlining operations in renowned casinos across the US.

Her expertise ensures our casino runs like a well-oiled machine every day.



Robert Brown
CMO - robert.brown@example.com

Robert is the marketing maestro of Golden Luxe Casino.

He holds a degree in Marketing from Stanford University and has spent [8 years] crafting and executing marketing strategies for top casinos worldwide.

His innovative approach ensures our brand stays relevant and resonant.



o in

Alice Brown
Operations Manager - alice.brown2example.com

Alice, an alumna of the University of Pennsylvania with a degree in Organizational Management, has [7 years] of experience in managing casino operations.

Her keen eye for detail ensures the smooth functioning of our daily operations, from game floors to customer service.



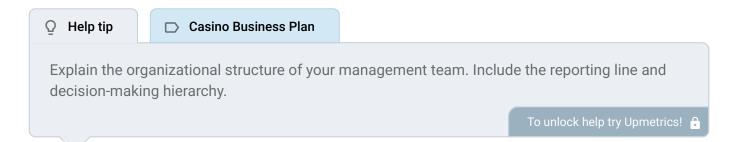
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James Smith
Customer Service Manager - james.smith@example.com

With a Bachelor's in Public Relations from Boston University and [6 years] in the casino industry, James is the face of our customer service.

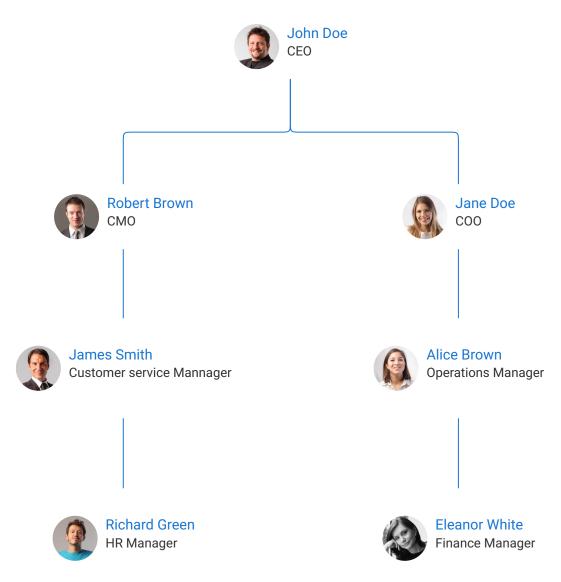
His team ensures every patron feels valued, and all concerns are addressed promptly.

Organizational structure

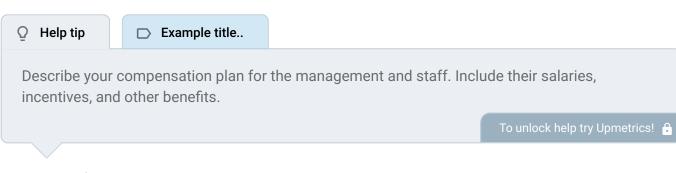


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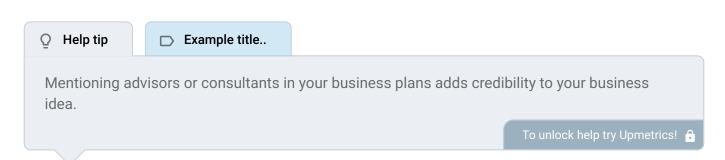
Organization chart



Compensation Plan



Start writing here..



Advisors/Consultants



Mr. Richard Green
Advisor

A veteran in the casino industry with over [20 years] of experience, providing invaluable insights into gaming trends and business strategies.



Dr. Eleanor WhiteConsultant

Renowned for her expertise in hospitality management, her consultancy ensures our services stay top-notch.

Financial Plan

Profit & loss statement

Cash flow statement

Balance sheet

Break-even Point

Financing needs



When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:

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Casino Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

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Start writing here..



Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss.

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Profit & loss statement

	2024	2025	2026
Revenue	\$4,384,579.10	\$6,151,215.90	\$9,072,564
Slot Machines	\$955,028.20	\$1,715,092.20	\$3,080,055.60

	2024	2025	2026
Unit Sales	47,751	85,755	154,003
Unit Price	\$20	\$20	\$20
Gaming Tables	\$1,851,844	\$1,910,172	\$1,948,374
Unit Sales	37,037	38,203	38,967
Unit Price	\$50	\$50	\$50
Event Tickets	\$1,577,706.90	\$2,525,951.70	\$4,044,134.40
Unit Sales	52,590	84,198	134,804
Unit Price	\$30	\$30	\$30
Cost Of Sales	\$1,278,793.99	\$1,529,153.04	\$1,569,974.52
General Costs	\$1,278,793.99	\$1,529,153.04	\$1,569,974.52
Gaming Operations	\$732,637.67	\$870,585.39	\$896,806.68
Slot Machine Operations	\$123,456.32	\$136,163.51	\$139,114.08
Table Games Operations	\$609,181.35	\$734,421.88	\$757,692.60
Ancillary Services	\$546,156.32	\$658,567.65	\$673,167.84
Food and Beverage Costs	\$243,656.32	\$295,567.65	\$302,907.84
Entertainment Costs	\$302,500	\$363,000	\$370,260

	2024	2025	2026
Revenue Specific Costs	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0
Gross Margin	\$3,105,785.11	\$4,622,062.86	\$7,502,589.48
Gross Margin (%)	70.83%	75.14%	82.70%
Operating Expense	\$2,949,846.33	\$3,203,117.66	\$3,513,575.29
Payroll Expense (Indirect Labor)	\$1,787,880	\$1,841,516.40	\$1,896,761.88
Casino Operations	\$984,000	\$1,013,520	\$1,043,925.60
Casino Operations	\$120,000	\$123,600	\$127,308
Dealers	\$864,000	\$889,920	\$916,617.60
Security and Surveillance	\$450,000	\$463,500	\$477,405
Security Manager	\$90,000	\$92,700	\$95,481
Security Personnel	\$360,000	\$370,800	\$381,924
Support and Maintenance	\$353,880	\$364,496.40	\$375,431.28

	2024	2025	2026
Maintenance Supervisor	\$65,880	\$67,856.40	\$69,892.08
Cleaning Staff	\$288,000	\$296,640	\$305,539.20
General Expense	\$1,161,966.33	\$1,361,601.26	\$1,616,813.41
Operational Expenses	\$400,000	\$438,050	\$447,372
Utilities	\$300,000	\$336,050	\$343,332
Gaming License Renewal	\$100,000	\$102,000	\$104,040
Marketing and Advertising	\$400,766.33	\$544,597.26	\$780,930.13
Digital Marketing	\$350,766.33	\$492,097.26	\$725,805.13
Event Sponsorships	\$50,000	\$52,500	\$55,125
Facility Maintenance	\$361,200	\$378,954	\$388,511.28
Cleaning Services	\$120,000	\$132,930	\$137,566.80
Repair and Maintenance	\$241,200	\$246,024	\$250,944.48
Bad Debt	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0
EBITDA	\$155,938.78	\$1,418,945.20	\$3,989,014.19

	2024	2025	2026
Additional Expense	\$176,665.91	\$174,078	\$171,302.99
Long Term Depreciation	\$142,800	\$142,800	\$142,800
Gain or loss from Sale of Assets	\$0	\$0	\$0
EBIT	\$13,138.78	\$1,276,145.20	\$3,846,214.19
Interest Expense	\$33,865.92	\$31,278	\$28,502.99
EBT	(\$20,727.13)	\$1,244,867.20	\$3,817,711.20
Income Tax Expense / Benefit	\$0	\$0	\$0
Total Expense	\$4,405,306.23	\$4,906,348.70	\$5,254,852.80
Net Income	(\$20,727.13)	\$1,244,867.20	\$3,817,711.20
Net Income (%)	(0.47%)	20.24%	42.08%
Retained Earning Opening	\$0	(\$120,727.13)	\$974,140.07
Owner's Distribution	\$100,000	\$150,000	\$100,000

	2024	2025	2026
Retained Earning Closing	(\$120,727.13)	\$974,140.07	\$4,691,851.27



○ Help tip

The cash flow for the first few years of your operation should be estimated and described in this section.

This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

To unlock help try Upmetrics! 🔓

Cash flow statement

	2024	2025	2026
Cash Received	\$4,384,579.10	\$6,151,215.90	\$9,072,564
Cash Paid	\$4,262,506.23	\$4,763,548.70	\$5,112,052.80
COS & General Expenses	\$2,440,760.32	\$2,890,754.30	\$3,186,787.93
Salary & Wages	\$1,787,880	\$1,841,516.40	\$1,896,761.88
Interest	\$33,865.92	\$31,278	\$28,502.99
Sales Tax	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0

	2024	2025	2026
Net Cash From Operations	\$122,072.87	\$1,387,667.20	\$3,960,511.20
Assets Sell	\$0	\$0	\$0
Assets Purchase	\$2,500,000	\$0	\$0
Net Cash From Investments	(\$2,500,000)	\$0	\$0
Amount Received	\$1,500,000	\$0	\$0
Loan Received	\$500,000	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$1,000,000	\$0	\$0
Amount Paid	\$135,799.13	\$188,387.04	\$141,162.05
Loan Capital	\$35,799.12	\$38,387.04	\$41,162.05
Dividends & Distributions	\$100,000	\$150,000	\$100,000
Net Cash From Financing	\$1,364,200.87	(\$188,387.04)	(\$141,162.05)

	2024	2025	2026
Summary			
Starting Cash	\$0	(\$1,013,726.26)	\$185,553.90
Cash In	\$5,884,579.10	\$6,151,215.90	\$9,072,564
Cash Out	\$6,898,305.36	\$4,951,935.74	\$5,253,214.85
Change in Cash	(\$1,013,726.26)	\$1,199,280.16	\$3,819,349.15
Ending Cash	(\$1,013,726.26)	\$185,553.90	\$4,004,903.05



○ Help tip

Create a projected balance sheet documenting your casino business's assets, liabilities, and equity.

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Balance sheet

	2024	2025	2026
Assets	\$1,343,473.74	\$2,399,953.90	\$6,076,503.05
Current Assets	(\$1,013,726.26)	\$185,553.90	\$4,004,903.05

	2024	2025	2026
Cash	(\$1,013,726.26)	\$185,553.90	\$4,004,903.05
Accounts Receivable	\$0	\$0	\$0
Inventory	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0
Long Term Assets	\$2,357,200	\$2,214,400	\$2,071,600
Gross Long Term Assets	\$2,500,000	\$2,500,000	\$2,500,000
Accumulated Depreciation	(\$142,800)	(\$285,600)	(\$428,400)
Liabilities & Equity	\$1,343,473.74	\$2,399,953.91	\$6,076,503.06
Liabilities	\$464,200.87	\$425,813.84	\$384,651.79
Current Liabilities	\$38,387.04	\$41,162.05	\$0
Accounts Payable	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0
Short Term Debt	\$38,387.04	\$41,162.05	\$0
Long Term Liabilities	\$425,813.83	\$384,651.79	\$384,651.79
Long Term Debt	\$425,813.83	\$384,651.79	\$384,651.79

	2024	2025	2026
Equity	\$879,272.87	\$1,974,140.07	\$5,691,851.27
Paid-in Capital	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$1,000,000	\$1,000,000	\$1,000,000
Retained Earnings	(\$120,727.13)	\$974,140.07	\$4,691,851.27
Check	\$0	\$0	\$0



□ Casino Business Plan

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

This exercise will help you understand how much revenue you need to generate to sustain or be profitable.

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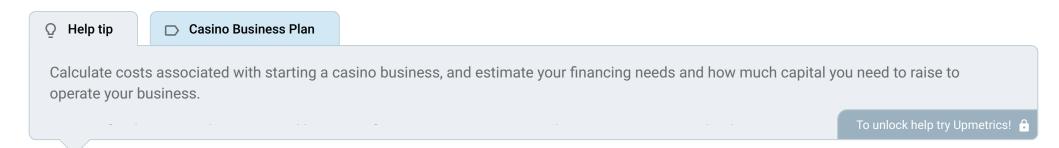
Break-even Point

	2024	2025	2026
Starting Revenue	\$0	\$4,384,579.10	\$10,535,795

	2024	2025	2026
Net Revenue	\$4,384,579.10	\$6,151,215.90	\$9,072,564
Closing Revenue	\$4,384,579.10	\$10,535,795	\$19,608,359
Starting Expense	\$0	\$4,405,306.23	\$9,311,654.93
Net Expense	\$4,405,306.23	\$4,906,348.70	\$5,254,852.80
Closing Expense	\$4,405,306.23	\$9,311,654.93	\$14,566,507.73
Is Break Even?	Yes	Yes	Yes
Break Even Month	Oct '24	Jan '25	0
Days Required	10 Days	9 Days	0
Break Even Revenue	\$3,280,990.13	\$4,515,091.13	\$0
Slot Machines	\$692,620.80	\$987,353.62	\$0
Gaming Tables	\$1,427,361.33	\$1,899,598.30	\$0
Event Tickets	\$1,161,008	\$1,628,139.21	\$0
Break Even Units			
Slot Machines	34,631	49,368	0

	2024	2025	2026
Gaming Tables	28,547	37,992	0
Event Tickets	38,700	54,271	0

Financing needs



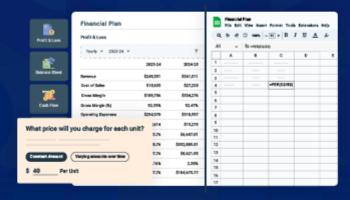
Start writing here..



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9.

Appendix



When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal do

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Mariia Yevlash

★ ★ ★ ★

Student, Sumy State University – Ukraine

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