# Board of Regents University System of Georgia Public Private Ventures (PPV) Portfolio

### PPV CASH FLOW ANALYSIS AND SUBMITTAL TRAINING SESSION

Presented by: Cynthia Robinson Alexander & Cynthia Brooks Office of Strategy and Fiscal Affairs – Finance September 13, 2022



UNIVERSITY SYSTEM OF GEORGIA

# PPV Cash Flow Analysis and Submittal TRAINING SESSION – HOUSEKEEPING

- Keep your computer/phone on mute unless you need to speak.
- Use Teams chat if any problems occur during the presentation.
- This session will be recorded, posted and available afterwards.
- There will be a 5-minute break mid-way and a short quiz at the end of this presentation.



## PPV Cash Flow Analysis and Submittal TRAINING SESSION AGENDA

- I. Session Overview
  - a. What's New in PPV Cash Flow
  - b. The Value of PPV Project Cash Flow Reporting
- II. FY 2021 System Portfolio Overview and Trends
- III. FY 2022 Reporting / FY 2023 Focus



5 minute Break

- IV. PPV Data Submission and BPM Review
  - a. Self-Liquidating Ratio
  - b. Project Revenues and Expenses / nVision Report
  - c. Using Project Reserves
  - d. Reporting Underperforming Projects
  - e. Certifying Cash Flow Data / Reporting for consolidated institutions
  - f. Due Dates

V. Reporting Reminders





# I. Session Overview a. What's New in PPV Cash Flow Analysis & Submittal

- Cynthia Brooks, Data Manager for USO Finance <u>Cynthia.Brooks@usg.edu</u> 404-962-3163
- 2. GASB Statement No. 87, Leases Worked with USO Accounting and Reporting, Amanda Biddy, AVC.
- 3. Business Plan for Each PPV Project 5-year projection (Past and Current Fiscal Year and 3-year projections)
- 4. Other FY 2023 Housing & Dining Rates due January 16, 2023 and USO Finance will schedule meetings with each institution during September and October to get better understanding of your institution's housing and dining programs and needs.



### I. Session Overview -

## **b.** The Value of PPV Project Cash Flow Report

### 1. Management Tool for Institution & USO

- a. Managing financial health
- b. Determining need for adjustments/corrective actions
- c. Reviewing trend analysis Establish financial benchmarks for maintaining facilities
- 2. Measurement Tool
  - a. Higher Education Systems
  - b. Reporting to Rating Agencies
- 3. Support for Institution's Budget Hearing



# **PPV Cash Flow Summary**

### **Support for Institution's Budget Hearing**

FY 2023 Budget Hearing Data Sheet PPV Project(s) Summary

Institution Name:	Peachtree U	Jniversity																				
Capital Liability Ratio	FY21 -	3.01%	FY22 -	2.99%																		
Credit Rating	A+ 5	&P																				
	Coverag	e Ratio			Occupancy		F	Reserv	re Balano	ces at of 6/30	/22				I	Lease P	ауш	ients			PPV Rating	
Name/Type of PPV Project	FY 2019	FY 2020	FY 2021		(FY18 Housing only)	Repl Re	pair & acement eserve alance	Proje Flor He	nulative ect Cash w Amt. eld By titution	Amt. Cash Held By USO (Capital Liability Reserve)		l Reserves	Original Bond Amount	Principal Outstanding	FY	2022	I	7Y 2023	FY	2024	Risk Profile	Funding Source(s)
Student Center	1.00	1.00	0.95	0.85	N/A	s	283,588	\$	362,996	\$ 69,628	\$	716,212	\$ 11,745,000	\$ 9,920,000	\$ 8	808,003	\$	809,541	\$ 8	10,003	Extreme Concern - Remediation Action Required	Student Fee
Total						s	283,588	\$	362,996	\$ 69,628	\$	716,212	\$ 11,745,000	\$ 9,920,000	\$ 8	308,003	\$	809,541	\$ 8	10,003		

1. Based on 2021 fall enrollment and historical capture rate and expense trends, are the projects expected to be self-liquidating in FY22? No, The College's enrollment continues to trend downward with Fall 2021 headcount 7.6% lower than Fall 2020, which directly impacts the fee-based Student Center project. The College's enrollment was hit hard due to COVID-19, which resulted in an increased number of online students. The Shortfall of \$179,586 for FY21 was fundend from projects reserves.

2. Is a fee increase needed for FY23 and if so, what is the anticipated magnitude? No fee increase recommended. The College received an \$80 fee increase beginning Fall 2020, whereby the fee increased from \$160 to \$240.

3. Anticipated loan from the capital liability reserve fund in FY22? If yes, what is estimated amount? No loan is anticipated.

#### Comments:

The project is scheduled to be refinanced in Fiscal Year FY2022 and is anticipated to have sufficient savings to address annual shortfalls in operations.

Facilities Condition Assessment (FCAR): Facility reported in GOOD condition. Next FCAR due 3/31/25



# **Financial Trends**

### **Support for Institution's Budget Hearing**

Fi	inancial Ratios	(See attache	d Instructions)	
	6/30/2020	6/30/2021	6/30/2022	
Primary Reserve Ratio				
Viability Ratio				
Return on Net Assets Ratio				
Current Ratio				
Cash Ratio				
Capital Liability Burden Ratio (Including Operating				
Leases)				
Capital Liability Burden Ratio (Excluding Operating				
Leases)				
Total Debt Liabilities per FTE	#DIV/0!	#DIV/0!	#DIV/0!	
Total Debt Minimum Payments per FTE	#DIV/0!	#DIV/0!	#DIV/0!	

	Financial Tre	nds - Auxiliary	Operations		
	6/30/2020	6/30/2021	6/30/2022	Percent Change	Percent Change
Auxiliary Unrestricted Reserve Balance:				from 6/30/20 to	from 6/30/21 to
				6/30/22	6/30/22
Unrestricted Other				#DIV/0!	#DIV/0!
Reserved for Encumbrances				#DIV/0!	#DIV/0!
PPV Reserve					#DIV/0!
Reserves for Deferred Gift Revenue					#DIV/0!
R&R Reserve				#DIV/0!	#DIV/0!
Total Auxiliary Unrestricted Reserve Balance	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Total Auxiliaries Cash and Equivalents				#DIV/0!	#DIV/0!

	Financial T	rends - PPV O	bligations			
	6/30/2020	6/30/2021	6/30/2022		Percent Change from 6/30/20 to	Percent Change from 6/30/21 to
Total PPV Principal Outstanding					6/30/22	6/30/22
Total Annual PPV Lease Obligations					#DIV/0!	#DIV/0!
Total Number of PPV Projects					#DIV/0!	#DIV/0!
Total Number of non - performing PPV Projects					#DIV/0!	#DIV/0!
	Fall 2019	Fall 2020	Fall 2021	Fall 2022		
Fall Number of Housing beds (State, PPV, P3, other)						
Fall Total Number of PPV beds						
Fall Total Number of P3 beds						
Fall Student Housing Occupancy Rates						



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## II. FY 2022 System Portfolio Overview and Trends

1. Portfolio Overview

2. Debt Plan

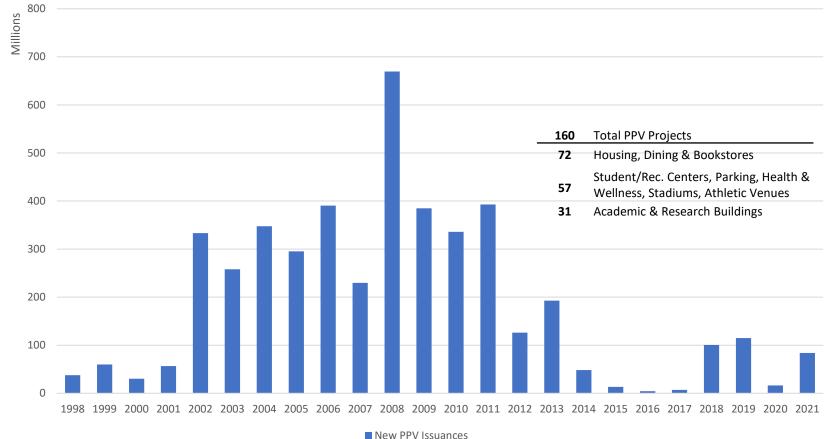
3. Other USG Initiatives



## **PPV Lease Obligations**

FYE 2021 \$2.86 Billion Outstanding

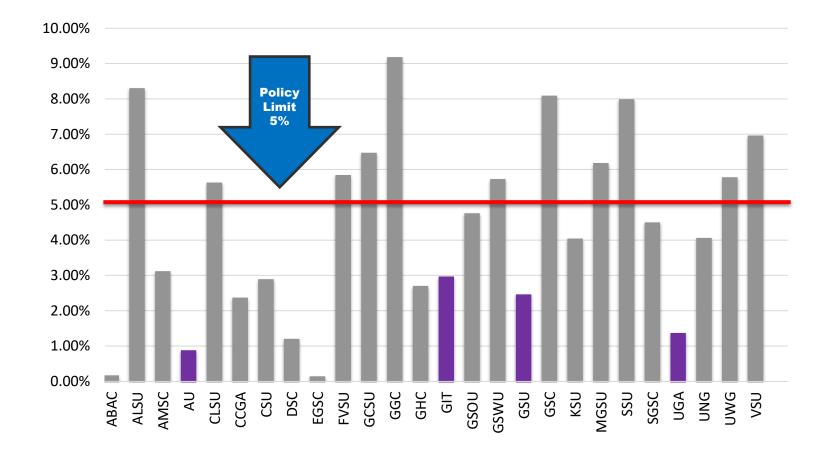
### PPV Lease Payments = \$282.41 Million



### **Institutions Liability Ratios**

June 30, 2021

USG: 2.98%



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### **Public Private Venture Refinancing Transactions**

#### > \$358.7 million PPV Cash Flow Savings Since FY 2017

- □ FY 2017 cash flow savings \$112.6 million
- □ FY 2018 cash flow savings **\$123.9 million**
- **FY 2019 cash flow savings \$32.7 million**
- **FY 2020 cash flow savings \$50.9 million**
- □ FY 2021 cash flow savings \$38.6 million
- **FY 2022** projected bond refinancing & defeasance transactions
  - ✓ Refinancing 7 projects representing cash flow savings of approximately \$28 million
  - Defeasance 7 projects/\$114.1 million in outstanding principal

#### Reimbursement of Contribution to Capital Liability Reserve Fund



### **Public Private Venture Lease Portfolio**

### FY 2021 Cash Flow Performance

#### All lease payments paid in full and on time

- □ 134 projects met or exceeded 1.0X coverage
- □ 26 projects did not exceed 1.0X coverage
- □ Three Primary Causes
  - Covid19 related impact
  - Enrollment or occupancy trends
  - Fee exemptions
  - Operating expenses of facility
- Funding gaps typically covered from Project and Auxiliaries Reserves (including Federal Funds)

#### Portfolio Capital Liability Reserve Fund

- □ \$20.2 Million on deposit
- □ Projected FY 2023 draw

#### FY 2021

PPV-Projects Not Achieving 1.0X Coverage

#### **<u>16 Fee Supported Projects</u>**

5 are Student Center 9 are Recreation/Athletic Facilities 2 are Parking Facilities

#### **10 Housing Projects**

7 Projects are .90 or greater
6 Projects have been refinanced
4 Projects supported by Project reserves & auxiliary funds



### **System-Wide Efficiency Initiatives**

Dining Enabling Contract	Pooled Insurance Program	Operation & Maintenance Contract
Enabling Contract for	Group insurance for	Enabling Contract for
Dining Services	PPV, USDA, and other	Student Housing Facility
	non-state financed	Management Services
Aladdin Food	projects	-
Management Services		□CGL Facility
	Marsh USA, Inc.	Management, LLC.
Vendor is at risk for		
any operating shortfalls,	\$2.2 million total	Facilities operation
not the institution	Insurable Value,	and maintenance
	12.07 million square feet	services for
17 participating		approximately 10,000
Campuses (meal plans,	20 Campuses have	beds
catering, and retail	properties insured	
operations)	through the Program	Five participating
		institutions include

Albany, Clayton, Fort Valley, Savannah, & Valdosta (still must achieve 1x self-

liquidating ratio).

### **University System of Georgia**

#### FY 2022 - 2026

### **Capital Liability Management Plan**

(in thousands)

	Fiscal Year 2022	Fiscal Year 2023	Fiscal Year 2024	Fiscal Year 2025	Fiscal Year 2026
Total Principal Outstanding - Beginning of Year	\$2,951,080	\$2,745,638	\$2,706,401	\$2,656,654	\$2,594,230
Projected New Issuance					
PPV and/or GHEFA	0	75,000	75,000	75,000	75,000
Multi-Year Lease Contracts	0	10,000	10,000	10,000	10,000
Multi-Year Energy Performance Contracts	0	10,000	10,000	10,000	10,000
Scheduled Retirements	(205,442)	(134,236)	(144,748)	(157,424)	(168,167)
Total Principal Outstanding - End of Year	\$2,745,638	\$2,706,401	\$2,656,654	\$2,594,230	\$2,521,062
Total PPV Liability Payments (includes USDA, MYL & EPC)	\$291,353	\$291,987	\$297,433	\$306,303	\$314,977
USG Budgeted and Projected Operating Revenues	\$9,771,964	\$9,522,547	\$9,756,281	\$10,007,493	\$10,255,681
PPV Liability Payment Ratio (System Policy Limit of 5%)	2.98%	3.07%	3.05%	3.06%	3.07%



# III. FY 2022 Reporting / FY 2023 Focus

1. Non-Performing Assets

2. GASB Statement No. 87, Leases – Ensure PPV assets are reported and can be differentiated from formerly reported operating leases. Worked with USO Accounting and Reporting, Amanda Biddy, AVC.

(https://www.usg.edu/fiscal\_affairs/functions/public\_private\_ventures)

3. Reporting Federal Funds - CARES and HEERF as Project Revenues (Report as 'Other Income' if a reimbursement; otherwise, report as 'Non-Mandatory Transfers'.)

- 4. Continued Emphasis on Housing
  - a. Proposed Fiscal Year 2024 Rental Rates
  - b. Occupancy/Revenue
  - c. Operating Expenses
  - d. Capital Repairs
    - i. Facility Condition Assessment Reports (FCAR)
    - ii. Prioritize Capital Repairs
    - iii. Auditors and FCAR Reviews

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## **IV. PPV Data Submission and BPM Review**

- A. Cash Flow Log-in & Institution Sample
- B. Self-Liquidating Ratio
- C. Project Revenues & Expenses/ nVison Report
- D. Using Project Reserves
- E. Reporting Underperforming Projects
- F. Certifying Cash Flow Data
- G. Due Dates



### Cash Flow Login Page https://www.usg.edu/ppv/

Public Private	Real Estate Ventures	
$\rightarrow$	Login Institution Augusta University Password (forgot password?) Login > Important If you have not been issued a password or require technical support, please contact Tracie Amold-Dixon at 404-962-3232 or tracie dixon@usg.edu	
Copyright 2017. All rights reserved.	В	aard of Regents of the University System of Georgia 270 Washington Street, S. W. Atlanta, GA 30334

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- 1. Choose your institution from the dropdown list and enter your password.
- Forgot your password? Click "(forgot password)" and create a new password. <u>If you need additional assistance, please contact Cynthia Brooks (404-962-3163).</u>
- Select the project that you would like to work with and proceed with data entry.
- 4. Please remember that it is necessary for both the Preparer and the CBO to certify the information.
- Once you have logged into the system, you will find the "Help" button at the top right side of the page.

### Cash Flow Institution Sample https://www.usg.edu/ppv/

	Proform	na	Actua	al	Proforma/Actual	
	Total	Per Unit	Total	Per Unit	Total	Percent
REVENUES						
Student Fee	\$1,073,993.00	\$29.02	\$395,759.00	\$10.69	(\$678,234.00)	-63.2%
Rental Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Other (Specify)	\$0.00	\$0.00	\$480,023.00	\$12.97	\$480,023.00	-
Breakout - Other (Specify)						
Lost Revenue - HEERF	\$0.00	\$0.00	\$480,023.00	\$12.97	(\$480,023.00)	-
Subtotal - Rental Income & Fee	\$1,073,993.00	\$29.02	\$875,782.00	\$23.66	(\$198,211.00)	-18.5%
State Fund (Fund 10000)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Tuition Revenue (Fund 10500)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Miscellaneous Income (Fund 10600)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Continuing Education (Fund 14000)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Research/Indirect Cost Recovery (Fund 15000)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Other Income (Specify)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Subtotal - Other Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Bookstore Auxiliary Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Dining Auxiliary Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Concession Auxiliary Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Other Auxiliary Income (Specify)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Subtotal - Auxiliary Transfers In	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Comments						
Subtotal - TOTAL REVENUES	\$1,073,993.00	\$29.02	\$875,782.00	\$23.66	(\$198,211.00)	-18.5%



### Cash Flow Institution Sample https://www.usg.edu/ppv/

#### **OPERATING & MAINTENANCE EXPENSES**

TOTAL OPERATING & MAINTENANCE EXPENSES	\$647,805.00	\$1,927.99	\$650,868.33	\$1,937.11	\$3,063.33	0.5%
Comments						
Allocated Travel & Oper	\$0.00	\$0.00	\$30,991.17	\$92.24	(\$30,991.17)	-
Telecommunications	\$0.00	\$0.00	\$27,159.06	\$80.83	(\$27,159.06)	-
Rents	\$0.00	\$0.00	\$90.00	\$0.27	(\$90.00)	-
Supplies & Materials	\$0.00	\$0.00	\$22,017.24	\$65.53	(\$22,017.24)	-
Other operating	\$647,805.00	\$1,927.99	\$2,558.58	\$7.61	\$645,246.42	99.6%
Breakout - Other Operating Expense (Specify)						
Other Operating Expense (Specify)	\$647,805.00	\$1,927.99	\$82,816.05	\$246.48	(\$564,988.95)	-87.29
Other Utility Service	\$0.00	\$0.00	\$34,289.52	\$102.05	\$34,289.52	-
Contracts	\$0.00	\$0.00	\$42,794.12	\$127.36	\$42,794.12	-
Insurance and Bonding	\$0.00	\$0.00	\$27,129.30	\$80.74	\$27,129.30	-
Water/Sewer	\$0.00	\$0.00	\$23,208.60	\$69.07	\$23,208.60	-
Natural Gas/Propane Gas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
Electricity	\$0.00	\$0.00	\$75,305.53	\$224.12	\$75,305.53	-
Repairs and Maintenance	\$0.00	\$0.00	\$167,333.89	\$498.02	\$167,333.89	-
Personnel /Payroll	\$0.00	\$0.00	\$197,991.32	\$589.26	\$197,991.32	-



### Cash Flow Institution Sample https://www.usg.edu/ppv/

LEASE PAYMENT						
Base Rental Payment	\$911,425.00	\$2,712.57	\$911,425.00	\$2,712.57	\$0.00	0.0%
Repair & Replacement Reserve	\$71,642.00	\$213.22	\$71,642.00	\$213.22	\$0.00	0.0%
Comments						
TOTAL LEASE PAYMENT	\$983,067.00	\$2,925.79	\$983,067.00	\$2,925.79	\$0.00	0.0%
NET CASH FLOW	\$307,644.00	\$915.61	\$443,954.94	\$1,321.29	\$136,310.94	44.3%
AFTER LEASE PAYMENT						
SELF-LIQUIDATING RATIO	1.31	0.00	1.45	0.00	0.14	10.6%
			-			
NET CASH/PROJECT BALANCE AS OF END OF FISCAL YEAR	Confirm	n amount	from FY21, a FY22	amt spent	and earned	43.7%
			1122			
NON-MANDATORY TRANSFER(S) (Amount necessary to cover project	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-
shortfall)						
		•	uidating rat			_
Comments	nun	nber ente	ered into o	ne of the	se cells	
CASH/PROJECT RESERVE FUND (Amount used to support project	\$ <del>0</del> .00	\$0.00	\$0.00	\$0.00	\$0.00	-



# **Cash Flow Institution Sample**

### https://www.usg.edu/ppv/

CAPITAL EXPENDITURE									
Interior	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-			
Systems (M,E,P & S)	00	¢0.00	¢0.00	¢0.00	ቀባ ባባ	-			
Envelope (roof/windows/walls)	Confi	Confirm with Foundation & Facilities/Housing Auxiliary							
Site Improvements	UU	\$0.00	\$0.00	\$0.00	\$U.UU	-			
Comments									
TOTAL CAPITAL EXPENDITURE	\$0_00	\$0.00	\$0.00	\$0.00	\$0.00	-			
CUMULATIVE REPAIR & REPLACEMENT RESERVE FUND BALANCE		Conf	irm with  Foເ	indation		-32.49			
Comments	Locks were pu	urchased in 20	010 for LIP						
CUMULATIVE PROJECT CASH RESERVES									
Amount held by Institution	00	¢0.00	<b>00 004 500 0</b> 0	<b>** * * * * * * * * *</b>	¢0.004.500.00	-			
Amount held by System Office (Capital Liability Reserve Fund)		Confi	rm with USC	) Finance		-			



# **Review of PPV Project Cash Flow Data** BPM Section 25.6.13

### **MEASUREMENT/STANDARD**

1. A project with a self-liquidating ratio below 1.0x. (Project did not break even, negative after paying expenses including lease payment.)

2. Not keeping reasonable pace with the financials (Lagging revenues and extraordinary expenses)

3. Large and/or growing capital needs

4. A project with self-liquidating ratio projected to be below 1.0x within the next 5 years. (Past and current fiscal years and 3-year projections.)



### PPV Project Cash Flow - Self Liquidating Ratio BPM Section 25.6.12

Calculate Self-Liquidating Ratio for each project and it is the ratio of Net Operating Income to Lease Payment

### **Calculation:**

- ✓ Revenue = \$4,600,000
- ✓ Expenses = \$1,200,000
- ✓ Lease Payment = \$2,400,000
- Net Operating Income (NOI) = \$4,600,000 minus \$1,200,000 or \$3,400,000
- Coverage Ratio = NOI/Lease Payment or \$3,400,000/\$2,400,000 or 1.42



### PPV Project Revenue and Expenses BPM Section 25.6.1-2

1. **Project Identification Numbers** required and are provided by USO Finance Department (Contact Cynthia Brooks at Cynthia.Brooks@usg.edu)

2. **Traceable Revenue** to the Institution's audited financial statements and business plan, the financial system of record and the nVision report for the appropriate period.

3. Expenses defined as **Expenditures Incurred** (for receipt of goods or services) by June 30, which would include Actual ledger expenditures plus encumbrances. The intent is to report a full 12-month period.



## PPV Project Revenue and Expenses BPM Section 25.6.1-2

4. Allocated Operating Expenses permitted if accounting methodology and/or technology barriers prevent institution from being able to track directly.

- 5. Use of **Allocation Method** for operating expenses:
  - Assumptions for allocation must be reasonable
  - Allocation method approved by System Office
  - Once established and utilized, cannot be changed without prior approval
  - Method of allocation is stated in annual Cash Flow submittal

# 6. Resident Life **Cost of Delivering Support Programs** are permitted

Reasonable and consistent year to year



## PPV Project Reserves BPM Section 25.6.6

- Adequate Project Reserves must be maintained at all times.
- The Capital Liability Reserve fund is only a portion of the reserves required.
- Each institution must maintain ample project reserves to cover liability payments in times of revenue shortfalls.
- It is recommended that PPV projects maintain a minimum of 1 year worth of lease payments in reserve.
- If institution has multiple projects crossing several auxiliaries, institution should consult with Central Office in determining sufficient reserve amounts.





### Underperforming PPV Projects BPM Section 25.6.1-2

Addressing Underperforming PPV Projects

- Prior to submittal of cash flow, CBO to NOTIFY USO Associate Vice Chancellor of Finance
- ADOPT and IMPLMENT **PROJECT ACTION PLAN** to address shortfall in coordination with System Office
- As request, **SUBMIT UPDATES** demonstrate compliance with PROJECT ACTION PLAN.





# **PPV Portfolio Focus - SUCCESS**

### **FY2022 Reporting Period**

- FY 2022 Cash Flow System opens Friday, September 9th, Reports DUE SEPTEMBER 30<sup>th</sup> or OCTOBER 7th.
- **COMMUNICATE** with USO Finance Team your PPV performance; especially any project not achieving a 1.0X coverage.
- Review of PPV cash flow, operations, capital expenditures, 5yr business plans, audited financial statements, 5-year projections, PeopleSoft and Nvision reports for CONNECTIVITY
- Review of Net Cash/Project reserve for SUFFICIENCY (Expenditure of 10% or greater of reserve discuss with Associate Vice Chancellor -Finance) and R&R
- Campus and System Office jointly devise **PLAN OF ACTION** for all Non-Performing Assets and ongoing monitoring of plan
- Work with System Office, update **5 YEAR CASH FLOW PROJECTIONS** on or before December 1, 2022 for all PPV projects



### **PPV Cash Flow Database**

### **Reporting Reminders**

- FY 2022 Cash Flow System opens Friday, September 9<sup>th</sup>, DUE SEPTEMBER 30<sup>th</sup> or OCTOBER 7th.
- One-on One Assistance Available Upon Request
- Log-in Information and Data
  - □ https://www.usg.edu/ppv/
  - Password
  - Update roles
  - □ Add new PPV Project(s)
  - Updated Proforma due to refinancing
  - □ Contact USO Finance (Cynthia Brooks at <u>Cynthia.Brooks@usg.edu</u> to remove Projects that have been Paid/Defeased
- Schedule call with Cynthia Alexander to discuss project(s) below the 1.0x coverage ratio.
- Supporting Documentation
  - Bonds Outstanding Report (https://www.usg.edu/fiscal\_affairs/functions/public\_private\_ventures)
  - □ PPV nVision Report (PeopleSoft)
  - Capital Expenditures (Foundation/Facilities)
- June 30 R&R Report (Foundation)



# PPV Cash Flow Analysis and Submittal TRAINING SESSION – QUIZ

Join at <u>www.kahoot.it</u>

Enter the Game PIN number - 3408453

Enter the Nickname



### **Questions and Contact Information**



- Cynthia Robinson Alexander Associate Vice Chancellor – Finance Email: <u>Cynthia.Alexander@usg.edu</u> Phone: (678) 571-3286
- **Cynthia Brooks** Data Manager - Finance Email: <u>Cynthia.Brooks@usg.edu</u> Phone: (404) 962-3163

